

October 17, 2024

25-022

CONTRACT APPROVAL FOR DISTRICT-WIDE TELEPHONE  
SYSTEM REPLACEMENT WITH ZOOM VIDEO  
COMMUNICATIONS, INC

PREPARED BY: John MacLean, Finance & Procurement Manager, Planning & Capital Construction

FINANCIAL RESPONSIBILITY: Rebecca Ocken, Director, Planning & Capital Construction  
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Dr. Adrien L. Bennings, President

STRATEGIC THEME: Enterprise: Cultivate a long-term sustainable college enterprise;  
Delivery: Redefine time, place, and systems of educational delivery to create a more learner-centric ecosystem

REPORT: The 2022 Bond includes funding for IT upgrades across the district.

Staff have identified the need to replace the current College telephone system. The existing system is at the end of its useful life and uses services that are no longer supported by the manufacturer. The College had reviewed the alternatives available and determined that Zoom phone services is the optimum solution to meet the identified needs.

The equipment and services required are to be purchased from Zoom Video Communications using the contract established by the NASPO ValuePoint Carahsoft Technology Corp Contract # AR2472. The Community College Rules of Procurement Section CCR-205 exempts the college from a competitive process when using an approved cooperative contract.

Zoom has provided a quote for \$1,200,000 for replacement telephones, professional services during the conversion, and three years operating costs. \$748,000 for hardware and implementation costs will come from the 2022 bond and \$452,000 for operational costs from the College general fund. PCC staff have reviewed the quote and recommend acceptance.

In this instance, a COBID certified firm does not hold a contract for the goods and related services being procured.

**RECOMMENDATION:** That the Board of Directors authorize PCC to execute a three-year contract with Zoom Video Communication, Inc for \$1,200,000 for a replacement telephone system. \$748,000 will be funded from the 2022 Bond and \$452,000 from the College general fund.