

January 17, 2013

13-060

RATIFY CONTRACT AND AUTHORIZE CONTINUED
USE OF THE INTER-GOVERNMENTAL
COOPERATIVE CONTRACT FOR THE ACQUISITION
OF UNINTERRUPTIBLE POWER SUPPLY (UPS)
FROM CDW-GOVERNMENT (CDW-G)

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REPORT: The Board authorized the purchase of the Voice over Internet Protocol (VoIP) phone system for the College through Resolution 09-061, as part of the 2008 Bond Program Technology initiative. The intent of this project is to replace the College's original analog phone system with digital, as the analog system was no longer supportable. As the new VoIP equipment has been installed throughout the district, there has been a need to upgrade the uninterruptible power supplies (UPS) to provide backup power for the new equipment and network connectivity and to meet the power supply requirements of new buildings. The existing equipment no longer has the capacity to accommodate the increased demands of usage throughout the District. TSS staff selected the Smart UPS equipment, manufactured by American Power Conversion (APC), based on the following: reliability and manageability; protection of critical data and equipment from power problems; high efficiency at low, medium and high load levels; and is ideal for servers that have varying load consumption.

When the VoIP project began in 2010 as part of the State Stimulus package the projects had to be "shovel ready" within a few months' time, which left a shortened planning process. The planning process was focused on the system itself and implementation of moving from the college's existing phone system to new VoIP system. As

the implementation process moved forward it became clear that the UPS's in the telecom rooms needed to be upgraded to handle the new VoIP equipment loads. Each of these individual telecom room projects was/is managed as an individual project/upgrade, often times a subset of a larger renovation or new construction project. We expect the overall VoIP program to continue through 2015.

The total spending on UPS equipment since 2010 has been \$523,756.85. All of the purchases for each of these UPS upgrades undertaken to date have been individually under the \$150,000 threshold at which Board approval is required; however, cumulatively the amount is over the \$150,000 threshold. Due to the fast paced timeframe, separate management of these projects, the five-year envisioned project duration, and the smaller dollar amount of each unit the cumulative total expenditures on the UPS's will rise to a level that if taken together require Board approval. Due to all these factors we are now asking the Board to ratify those previous purchases.

At this time there is a need to purchase the UPS equipment for Rock Creek Buildings 2,3,5,7 and 9 concurrently, which is estimated at \$149,614. All remaining purchases to complete the balance of the projects for the other campuses are estimated to cost \$379,500; all these future UPS purchases total \$529,114, which exceeds the \$150,000 threshold, and requires the Board of Directors approval.

All the UPS upgrade projects combined is estimated to total \$1,052,871 over the life of the 2008 Bond TSS work.

TSS staff has used for the previous purchases and intends to continue using for future purchases one of the Inter-Mountain Education Service District (IMESD) cooperative contracts for the purchase of APC Smart UPS products. PCC is a member of IMESD, an organization dedicated to maximizing the value of classroom technology purchases for school districts, and state and local government. The College Procurement Rules (CCR 214) allow the use of cooperative contracts without issuing a competitive process.

RECOMMENDATION: That the Board of Directors ratify the contract and authorize staff to continue using an inter-governmental contract for the remaining acquisition of APC Smart UPS products. Pricing will be from CDW-G (authorized reseller of APC Smart UPS products) based on the IMESD contract, valid through 2014. The estimated total cost for all projects is \$1,052,871 (includes \$523,757 previously spent and an estimated \$529,114 to spend this fiscal year through 2015). Funding will be from the 2008 Bond Fund.