

August 15, 2013

14-015

AUTHORIZATION TO USE INTER-GOVERNMENTAL  
COOPERATIVE CONTRACTS FOR ADDITIONAL  
PURCHASE OF JUNIPER NETWORK PRODUCTS

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FINANCIAL  
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REPORT: On July 15, 2010 (Resolution 11-070) the Board of Directors approved the initial purchase of Juniper network equipment to upgrade the existing core environment with a more robust, fault-tolerant, and cost-effective environment that can better manage the College's growing needs. The Bond Program will need to purchase additional communication equipment for new and remodeled buildings throughout the College District and the estimated expenditure is \$800,000. The estimated cost will exceed the \$150,000 threshold, requiring the Board of Directors approval.

The Juniper products were selected based on their single code train (across models used to deploy solutions); a low technology operating cost over a five (5) year term; local support and reseller relationships; cost-effective; onsite training, and hard operational performance. It was also highly recommended by Gartner Group, a consulting firm specializing in technology research.

The College wishes to use cooperative contracts from Western States Contracting Alliance's (WSCA) contract number: AR 229, valid through May 31, 2014 and Educational & Institutional Cooperative Purchasing's (E&I) contract number: CNR01278, valid through June 15, 2016. The College is a member of both E&I and WSCA, which are an incorporated not-for-profit multi-state membership organizations (public agency purchasing consortia) dedicated to maximizing the value of state and local government technology. Utilizing E& I

and WSCA's contracts is allowed without a competitive process per the College Procurement Rules (CCR 214).

**RECOMMENDATION:** That the Board of Directors authorize the use of an inter-governmental contracts for additional purchase of Juniper networking products based on WSCA's contract (AR 229), valid through May 31, 2014 and E&I's contract (CNR01278), valid through 2016. The estimated expenditure is \$800,000 (to spend through end of the Bond Program). Funding will be from 2008 Bond Fund.